

Flexible IT Solutions for your Business Needs



SugarCRM

Defining the New CRM Generation

SugarCRM is a Customer Relationship Management (CRM) software system that allows you to maintain all current and prospective customer contact records in a centralized location that is accessible to your entire organization. It is a web-based service that is available anywhere your user has internet access. This will enable your organization to improve its services provided to customers and for your sales, marketing or support people to handle their customer interactions in a more efficient and cost effective manner.

SugarCRM is the market leading open source CRM application. It provides a feature-rich set of business processes to make sure you reach every customer and enhance your relationship with them. In today's electronic business world, a CRM is more of a necessity than a luxury piece of software. The good thing is: it's readily available to be utilized by large and small companies alike, it is easy to install and the screens are easily customizable without coding or technical knowledge, and it also supports custom user interface templates and modules.

SugarCRM offers the following:

- An easy to use dashboard look and feel
- Centralized customer interaction management
- Management of accounts, contacts, leads, cases, issues, and interactions
- Easy to track tasks, phone calls, emails and meetings within a visual calendar
- Collaboration for projects, tasks, schedules and more
- A web-based application portal
- Screens that are easily customizable without coding
- Ability to add new modules for other web-based applications
- Integration with e-mail, document repositories, intranets and PBX
- Easy creation of reports and dashboards on any CRM metric
- User Interfaces that are available for customization
- Ability to import data from many other sources

APOGEE SUITE™

INTEGRATION SOLUTIONS

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Integration of the best of breed Open Source Solutions makes the Apogee Suite a more versatile solution for many businesses, schools, and enterprise installations. Taking advantage of Asterisk the Open Source PBX and weaving it into your everyday collaboration makes perfect sense and lowers the Total Cost of Ownership and your bottom-line!

APOGEE SUITE™ CRM SOLUTIONS

SugarCRM is a best of breed Customer Relationship Manager and provides "click to call" for anyone in a contacts list this is a cost effective solution that is feature packed SugarCRM delivers with a:

- Rich User Experience
- Dynamic Architecture for Participation
- Collective Intelligence and Trust
- Cost Effective Scale out Solution
- Integrated and Coupled System using Apogee Suite

WHAT ARE THE BENEFITS

- Increased User Adoption
- Reduced Cost
- Reduced Time to Deployment
- Zero footprint client
- Reduced Risk
- Reduced Time
- Reduce search and discovery time
- Can be hosted by Tejas Technologies
- Installed on your servers, supported by Tejas Technologies Inc.